

## EVOLVE AND THRIVE

Building a Mindset to Win in Any Situation.

Presented by Jason Jones, Ph.D.











### 3 NEUROSCIENCE PRINCIPLES TO KNOW

OUR MIND CONTROLS OUR BRAIN

OUR BRAIN IS WIRED TO CONNECT SOCIALLY

OUR BRAIN CAN BE LIT UP TO THRIVE



## EVOLVE & THRIVE

## EVOLVE YOUR THINKING



(METACOGNITION)



Your thinking creates proteins that form new neurons and connections.

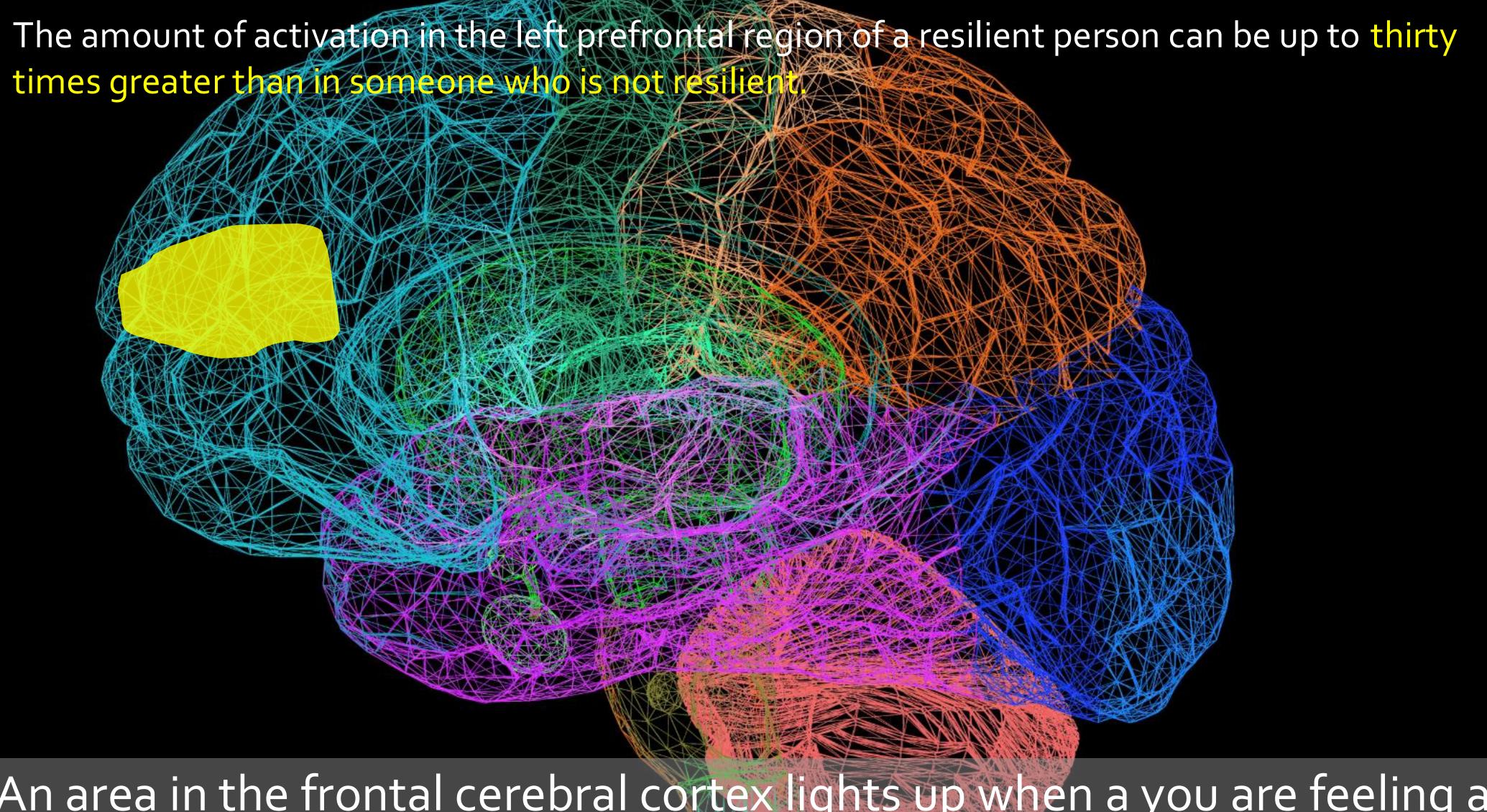


Your thinking stimulates chemical and hormone release.



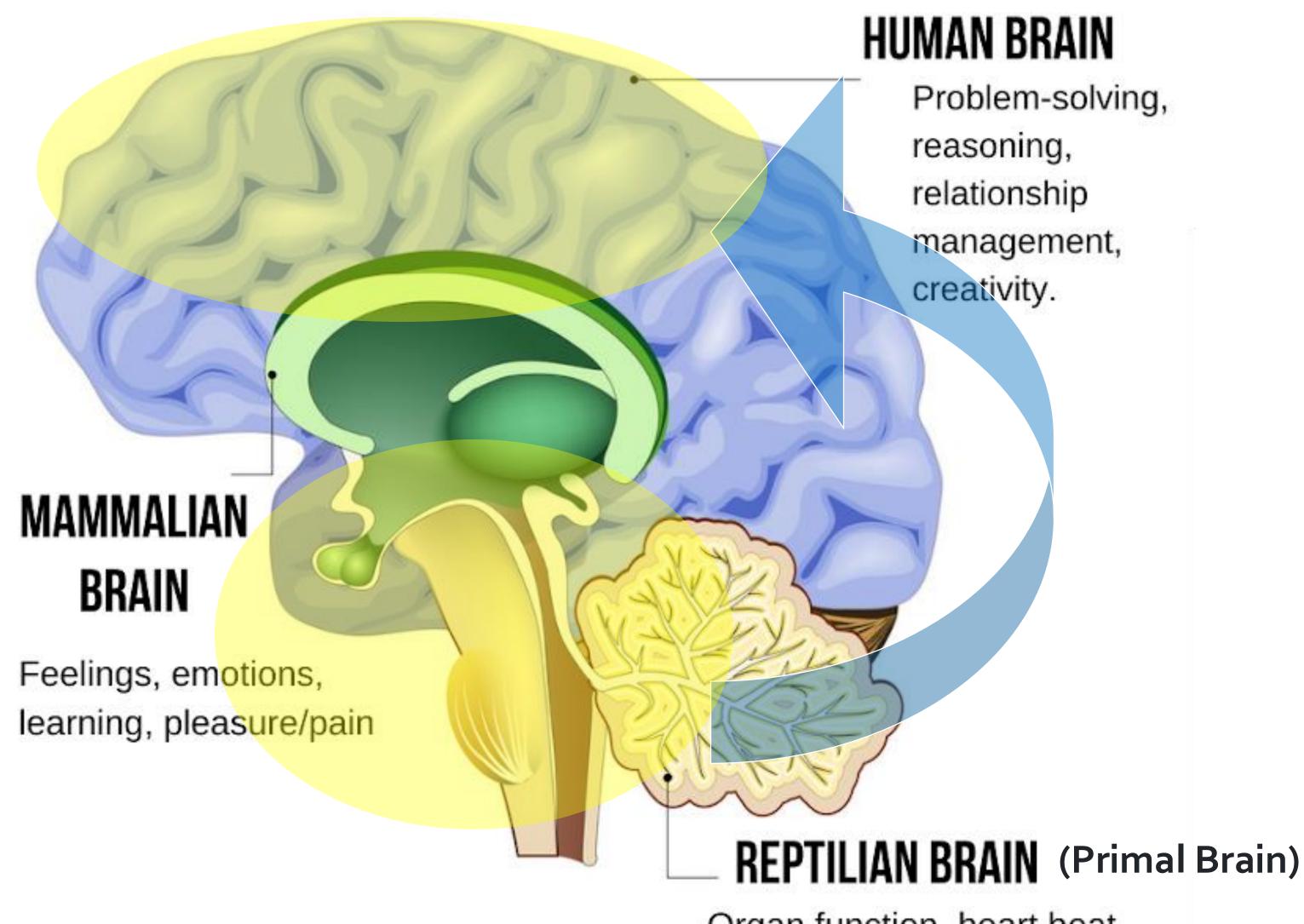
Your thinking wires mindsets and thought patterns.





An area in the frontal cerebral cortex lights up when a you are feeling a sense of gratitude. fMRI studies show this area becomes more sensitive in a person that practices gratitude.

We can think better and build an adaptable and resilient brain by learning how to manage our primal brain.



Organ function, heart beat breathing, digestion.



# MASTER YOUR THINKING WITH THE 3R METHOD

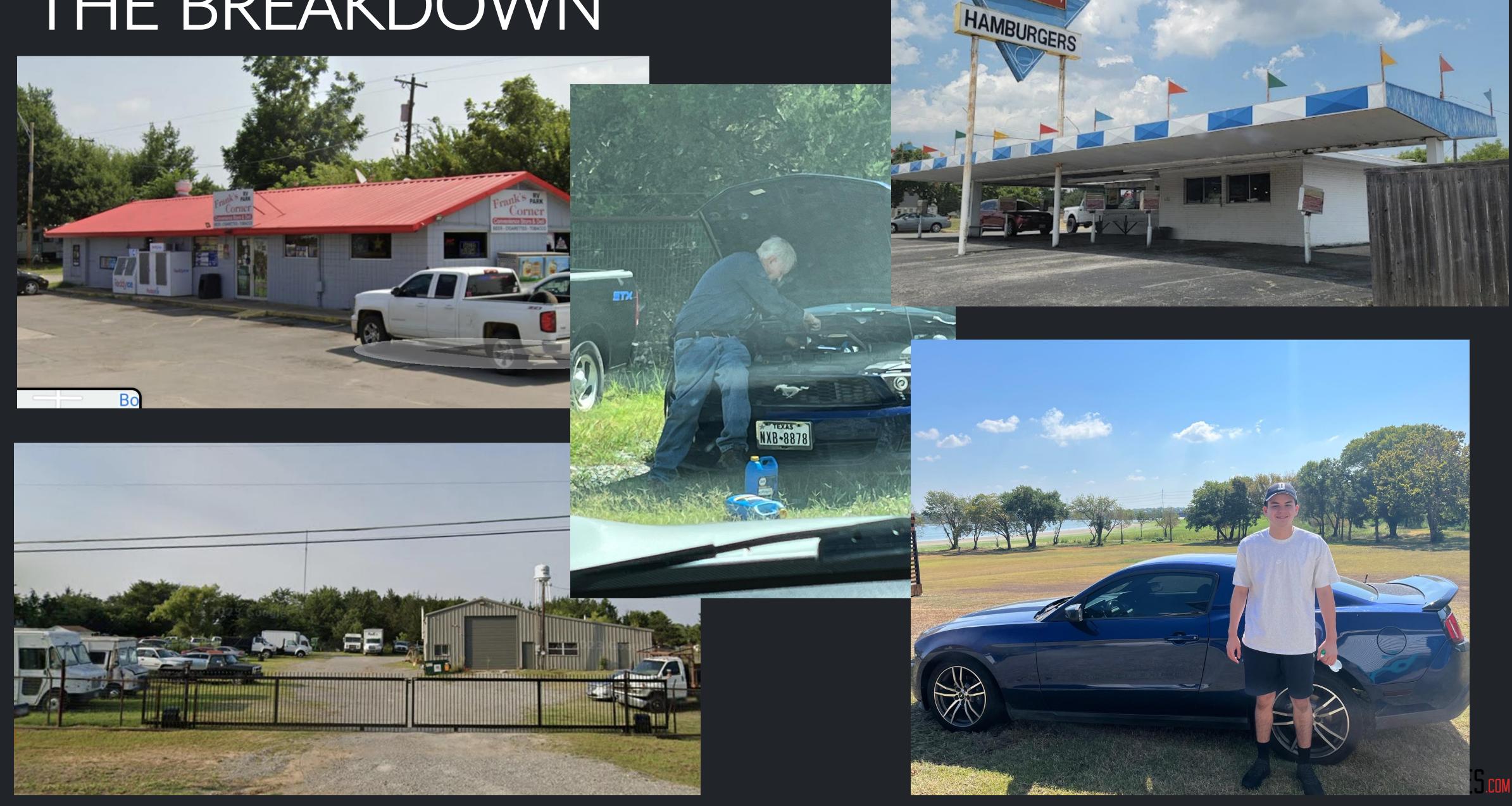
REFLECT - Notice

REFRAME - Shift

REPLACE - Rewire



### THE BREAKDOWN



# WHAT DO YOU NEED TO REFRAME & REPLACE?

## GOALS



Struggle and Difficulty

If your goal doesn't require discomfort or sacrifice, it's not big enough to trigger the greater potential of your brain.

Embrace the Struggle!

#### EVOLVE & THRIVE STRATEGIES

#### EVOLVE YOUR THINKING





✓ Integrate the 3R Method







## EVOLVE YOUR THINKING

## EVOLVE YOUR LANGUAGE

LANGUAGE IS A
SYSTEM OF
COMMUNICATION



## HOW WE PERCEIVE THE LANGUAGE OF OTHERS

**HEAR** – Words, Tone, Pitch

SEE - Body Language, Facial Expressions, Micro-Expressions

FEEL - Intention, Hormone and Chemical, Electrical Energy



## QUESTION:

Can one simple sound from your mouth that lasts only .03 second lead a person to feel devalued and dismissed?





# PRIME SAFETY, TRUST, AND PERFORMANCE

MORDS



#### ACTIVATION WORDS

Cooperation

Collaborate

Excited

Launch

**Endurance** 

Strength

Courage

Brave

Hero

Discover

Flexible

Enterprising

Dynamic

Impact

Insight

Progress

Achievement



Bargh, Chen, and Burrows, Journal of Personality and Social Psychology, 1996. Drouvelis, Metcalfe, and Powdthavee Theory and Decision, 2015. Brooks, Alison, Academy of Management Proceedings, 2013. Gable & Reis Advances in experimental Social Psychology, 2010.



Security Solution Safe

Trust Innovate Protect

Clarity Insight Stable

Value Confidence Maximize

Reliable Entrust Powerful

Efficiency Dependable Determined

Intelligence Stable Dynamic

Security Foresight

Trust Sophistication

Reliability Prosperity

Freedom Protection

Diversify Confidence

Wealth Entrust

Leverage Guide

Hedge Opportunity

Stability

Growth



#### **ACTIVATION WORDS**

Cooperate

Collaborate

Teamwork

Trust

Idea

Spark

Insight

Passion

Achieve

Share

Fun

Enjoyment

Power

Spirit

Revive

Refresh

Create

Rally

Awaken

Invigorate

Launch

Unleash

Ambition

Stamina

Vitality

Win

Discover

Compassion

Alert

Endurance

Love

Victory

Hero

Legacy

Respect

Diligence

Gracious

Courteous

Disciplined

Courageous

Awesome

Triumphant

Flexible

Adaptable

Determined

Grow

Develop

Freedom

Zest

Enthusiastic

Grateful

Smart Positivity

Impact

Accomplish

Meaning

Fulfillment

Overcome

Prevail

Enterprising

Attractive

Vital

Dynamic

Fearless

Passionate

Conquer

Flourish

Prosper Benefit

Tough

Accomplish

Success





#### EVOLVE & THRIVE STRATEGIES

#### EVOLVE YOUR THINKING





STRATEGY #1
Embrace the Struggle



STRATEGY #2
Integrate Activation Words into
Your Language

- ✓ Manage the Negative Default
- ✓ Integrate the 3R Method

- ✓ Grow your vocabulary
- ✓ Use positive and novel words



## EVOLVE & THRIVE

## CHOOSE TO THRIVE

## CHOOSE TO THRIVE

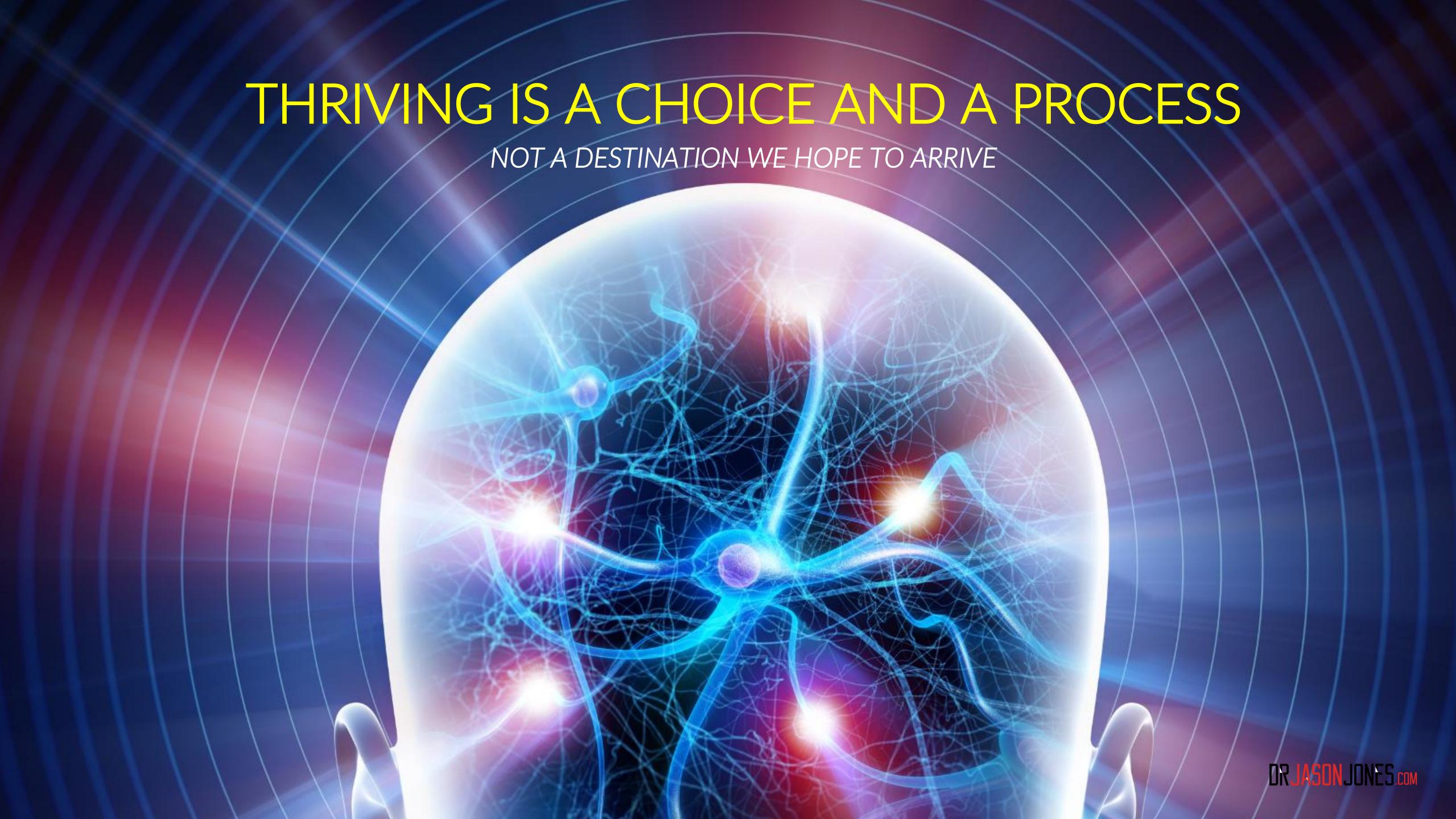
RIVE R

meaning:

To grow or develop vigorously.

To flourish or prosper.







## SHOW UP STRONG EVERY DAY



#### PROs vs. AMATEURS

PROs

Team/Organizational Goals
Win/Win Mindset
Responsibility Oriented
Solutions Focused
Openness & Abundance Mindset
Leverage Diversity as a Strength

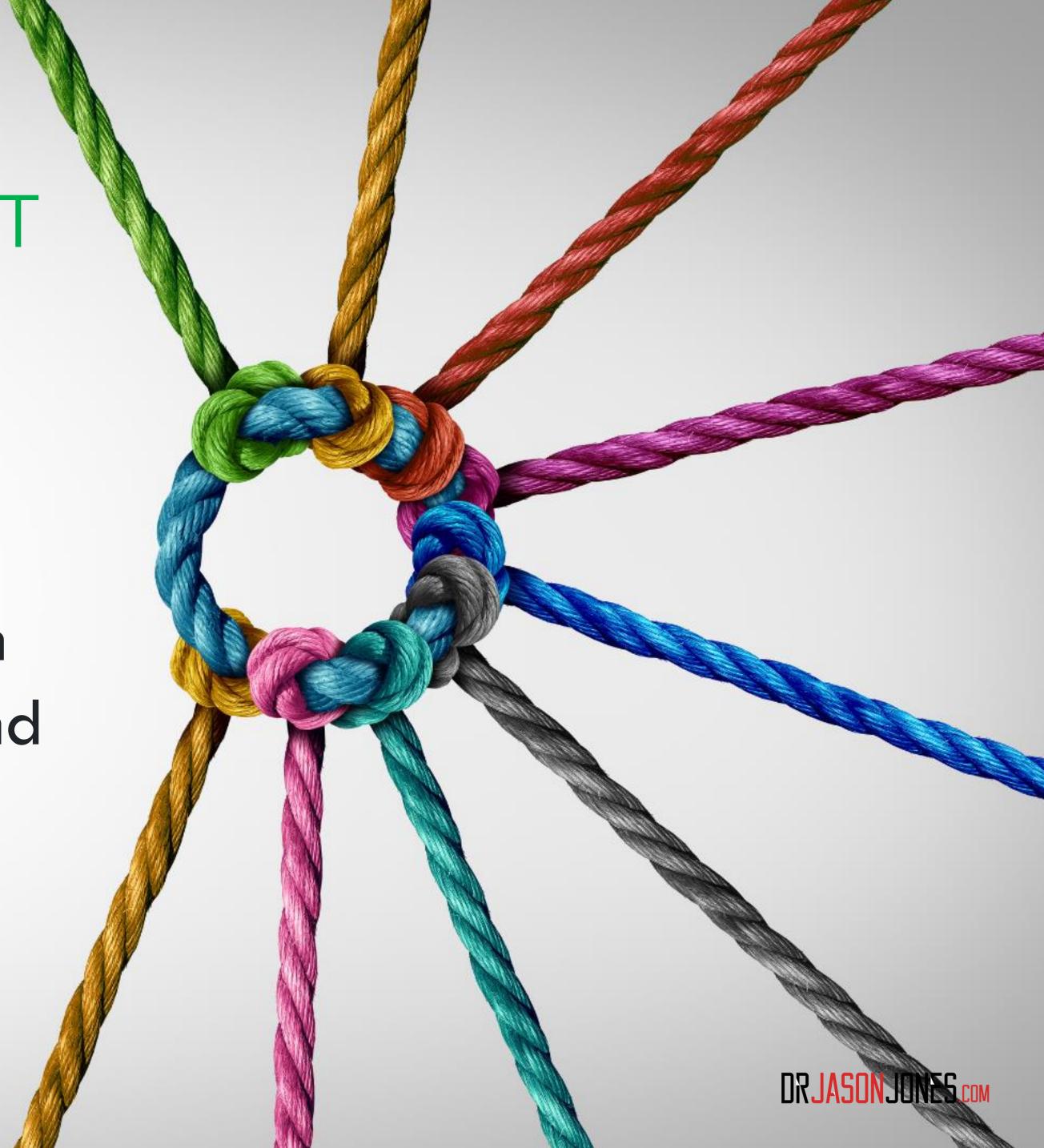
AMATEURS

Personal/Individual Goals
Win/Lose Mindset
Blames Others
Personal Comfort
Protectionism & Scarcity
Self-Focused
Individual Achievement

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The most successful teams and organizations are made up of professionals who understand that their strength is not found in individual performance, it's found in their collective efforts.

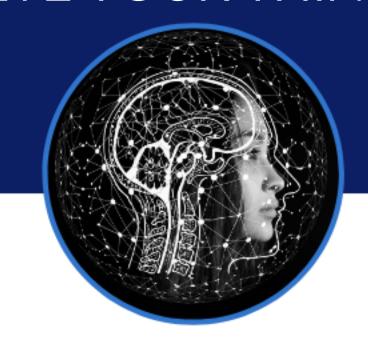


#### EVOLVE & THRIVE STRATEGIES

EVOLVE YOUR THINKING

EVOLVE YOUR LANGUAGE

CHOOSE TO THRIVE



STRATEGY #1
Embrace the Struggle



STRATEGY #2
Integrate Activation Words into
Your Language



Thrive Everyday

- ✓ Manage the Default
- ✓ Integrate the 3R Method

- ✓ Grow your vocabulary
- ✓ Use positive and novel words

- ✓ Get Your Daily First Win
- ✓ Show Up Like a Pro





## EVOLVE & THRIVE

### THANK YOU!

#### Let's Connect!!



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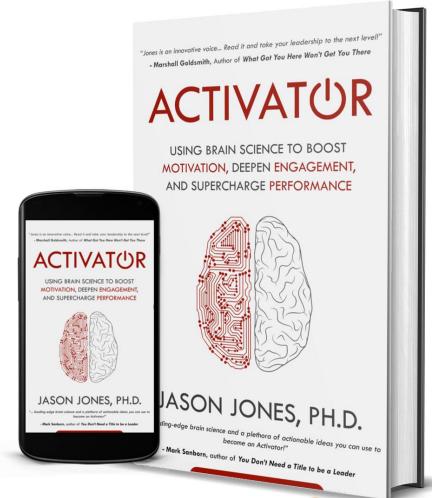
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