# EVOLVE AND THRIVE Building a Mindset to Win in Any Situation.

Presented by: Jason Jones, Ph.D.



## Microsoft



#### DR.<mark>JASON</mark> JONES



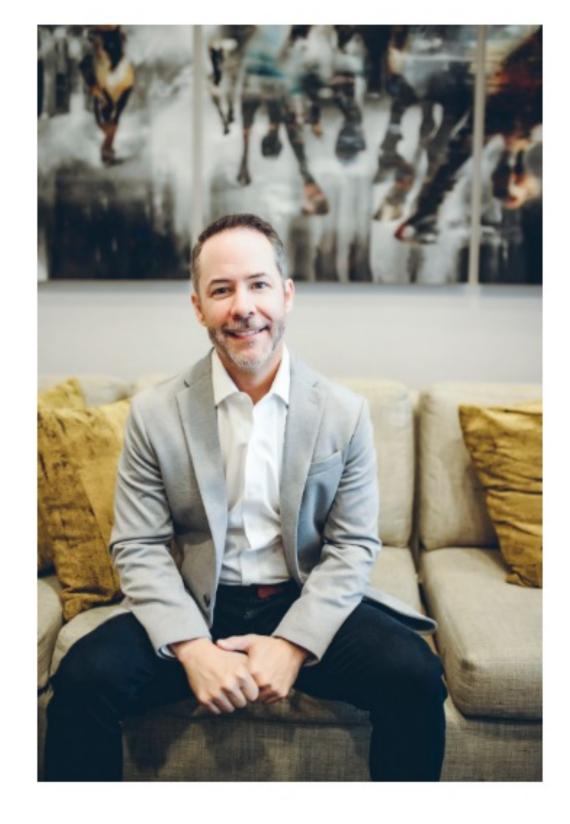


#### Welcome to Microsoft Wellness Wednesday Resources

Continuous growth and development is a result of ongoing work and intention. This page is a special place for you to access the resources mentioned during my keynote presentation. Also a few more resources to enhance your leadership and performance -just for fun.



#### DrJasonJones.com/msc





$$Sin(x+y) = sin x \cos y + siny \cos x \qquad (\ln(x)) = x^{-1} a \qquad sin d = 0$$

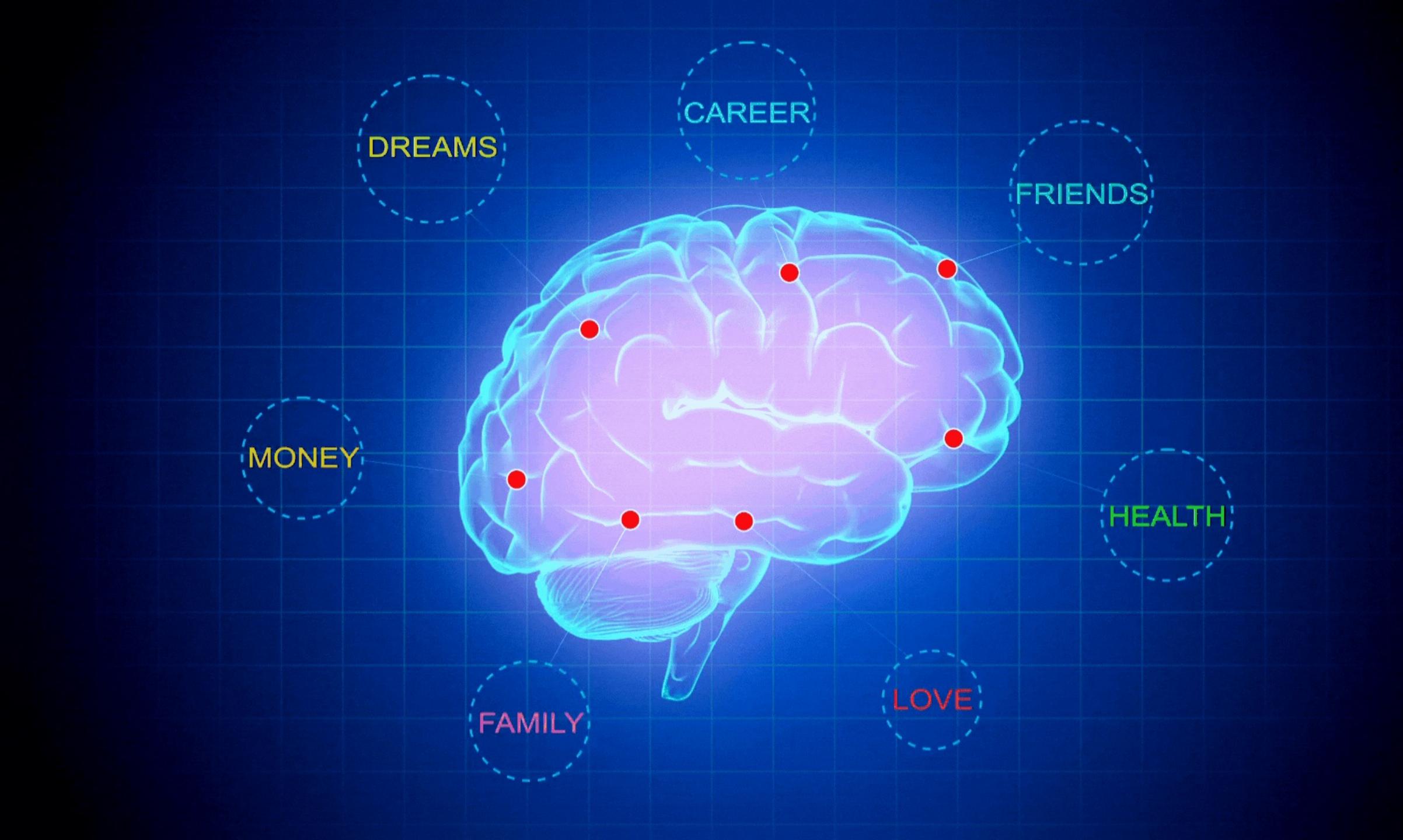
$$\frac{1}{1} = \frac{1}{3} + 2i \qquad (1+x)^{d} = 1 + \sum_{n=1}^{\infty} \binom{n}{n} \cdot x^{n} \qquad \frac{a}{\sin A} = \frac{b}{\sin B} \qquad e^{i\pi} + 1 = \frac{1}{3} + 2i \qquad (1+x)^{d} = 1 + \sum_{n=1}^{\infty} \binom{n}{n} \cdot x^{n} \qquad \frac{a}{\sin A} = \frac{b}{\sin B} \qquad e^{i\pi} + 1 = \frac{1}{3} + 2i \qquad (1+x)^{d} = 1 + \sum_{n=1}^{\infty} \binom{n}{n} \cdot x^{n} \qquad \frac{a}{\sin A} = \frac{b}{\sin B} \qquad e^{i\pi} + 1 = \frac{1}{3} + 2i \qquad (1+x)^{d} = 1 + \sum_{n=1}^{\infty} \binom{n}{n} \cdot x^{n} \qquad \frac{a}{\sin A} = \frac{b}{\sin B} \qquad e^{i\pi} + 1 = \frac{1}{3} + \frac{1}{3$$

,5  $\int_{\sqrt{x^2 \pm a^2}}^{dx}$ 0 TT=  $i^2 d + \cos^2 d = 1$ 





LEADERSHIP SPORTS HEALTH WORK HAPPINESS SALES MARKETING





#### 83% of workers suffer from work-related stress.

personal relationships.

The main causes of workplace stress are workload (39%), life (19%).

29% say they have yelled at a coworker because of workplace stress.

Data Source: Zippia.com/advice/workplace-stress-statistics/July 2021

#### 76% of workers report that workplace stress affects their

# interpersonal issues (31%), and juggling work and personal



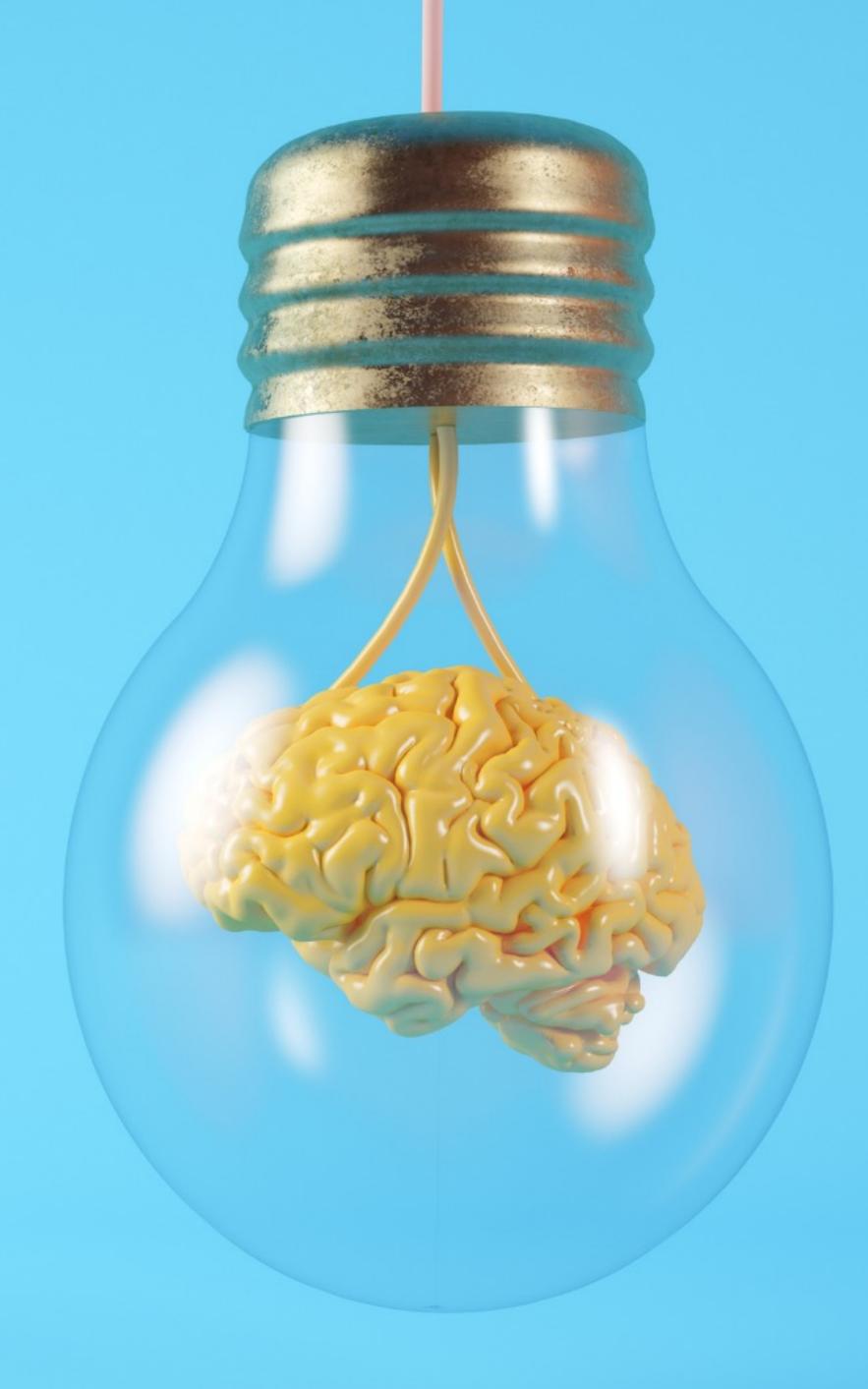






A Neuroscience Approach to Greater Adaptability, Growth, and Success.





## **3 NEUROSCIENCE PRINCIPLES TO KNOW**

### OUR MIND CONTROLS OUR BRAIN

### OUR BRAIN IS WIRED TO CONNECT SOCIALLY

### OUR BRAIN CAN BE LIT UP TO THRIVE



# EVOLVE YOUR THINKING

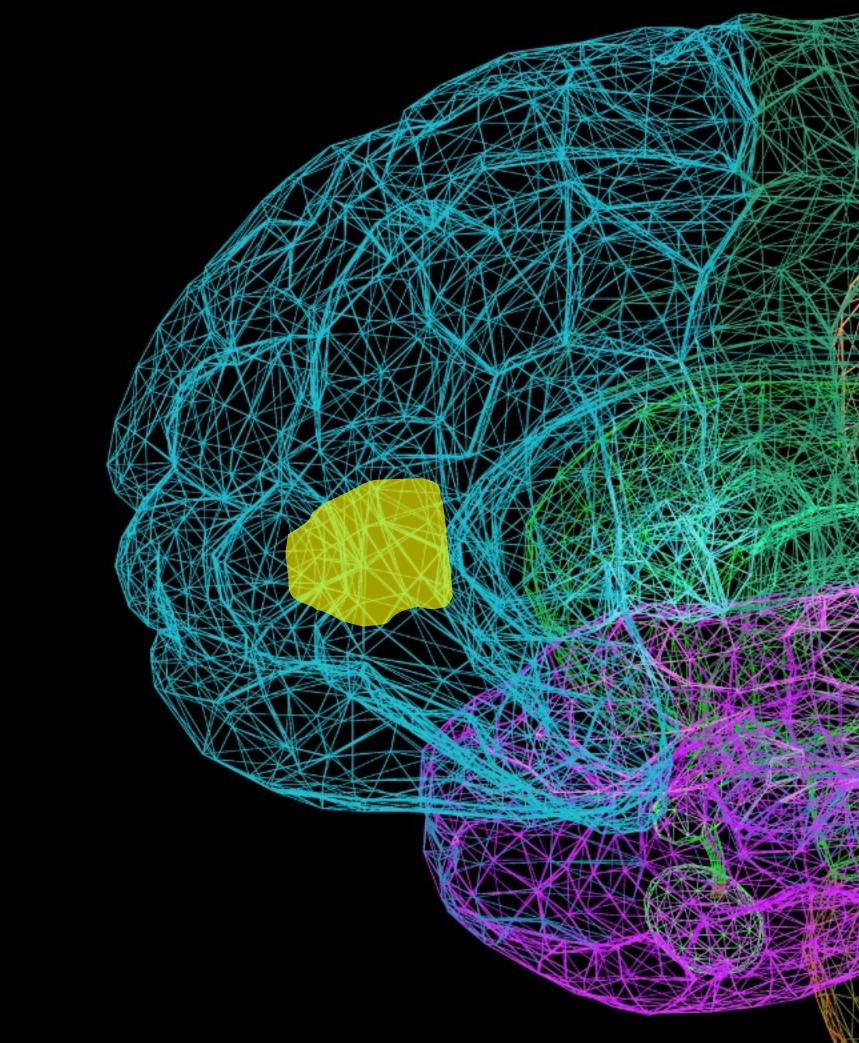
## THE POWER OF THINKING (METACOGNITION)

Your thinking creates proteins that form new neurons and connections.

Your thinking stimulates chemical and hormone release.

Your thinking wires mindsets and thought patterns.





### person can be up to thirty times of not resilient.

Richard Davidson in his book, "The Emotional Life of Your Brain"

The amount of activation in the left prefrontal region of a resilient omeone who is

resilient

Richard Davidson in his book, "The Emotional Life of Your Brain"

An area in the frontal cerebral cortex lights up when a you are feeling a sense of gratefulness. fMRI studies show this area becomes more sensitive in a person that practices gratefulness.

#### The amount of activation in the left prefrontal region of a resilient person cap be up to thirty times greater than in someone who is not





## THE NEGATIVE (THREAT) DEFAULT CREATES NEGATIVE THINKING

# The #1 Priority of Your Brain is... STAV ALVE



We can build an adaptable and resilient brain by learning how to manage our reptilian brain.

### MAMMALIAN Brain

Feelings, emotion<mark>s,</mark> learning, pleasure/pain

### HUMAN BRAIN

Problem-solving, reasoning, relationship management, creativity.

#### **REPTILIAN BRAIN** (Primal Brain)

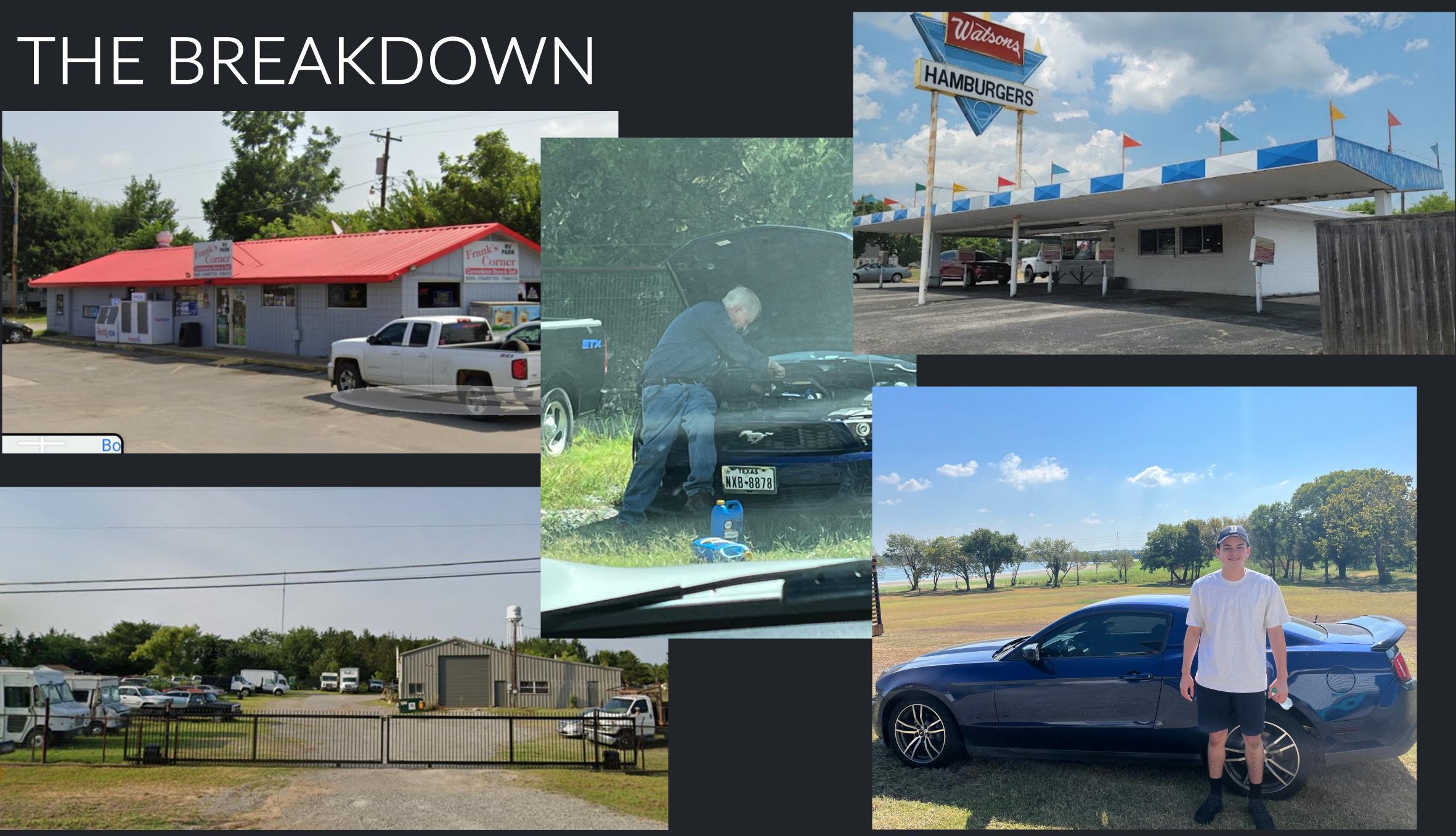
Organ function, heart beat breathing, digestion.

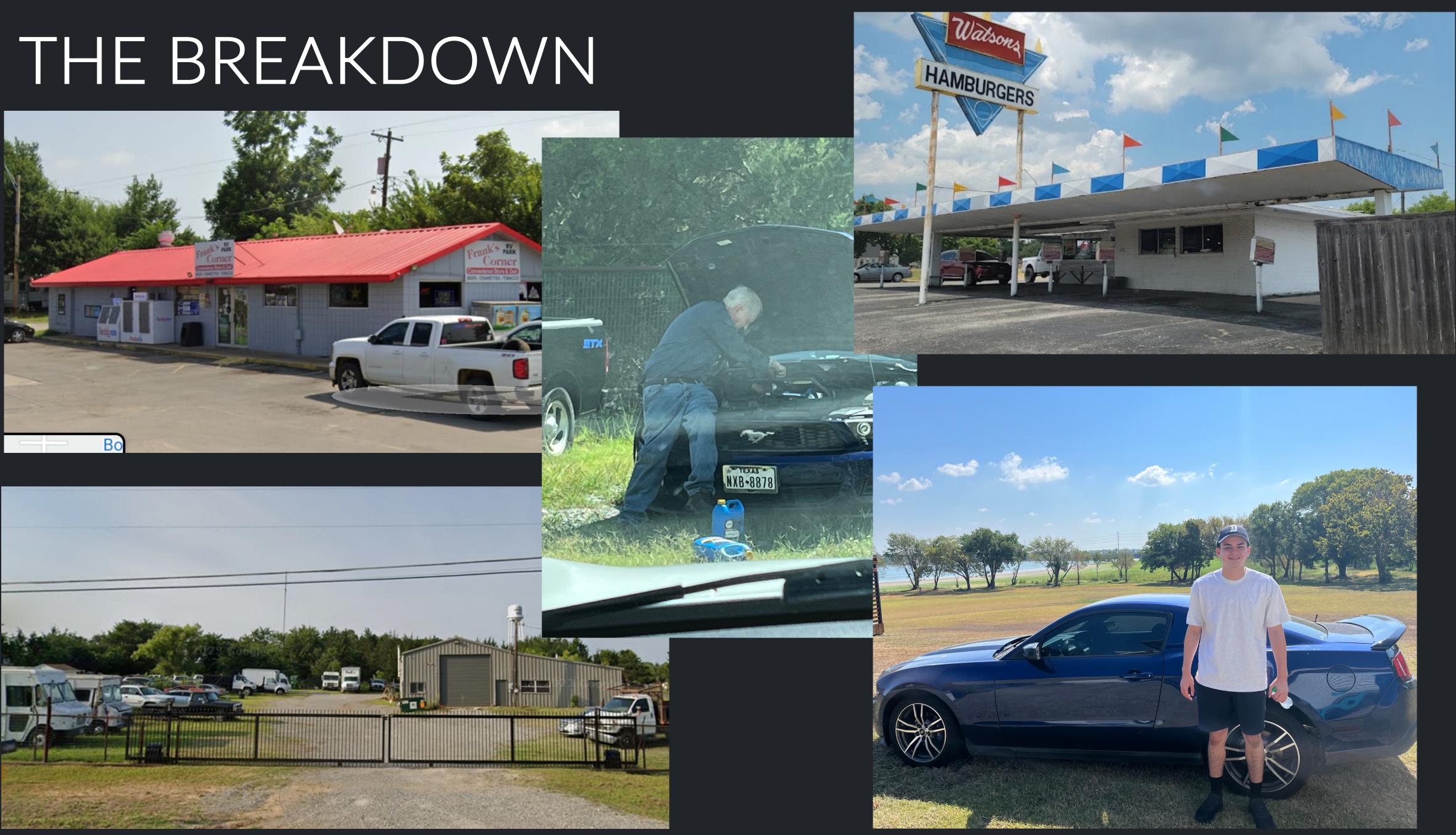


## MASTER YOUR THINKING WITH THE 3R METHOD

# **REFLECT** - Notice **REFRAME** - Shift **REPLACE** - Rewire









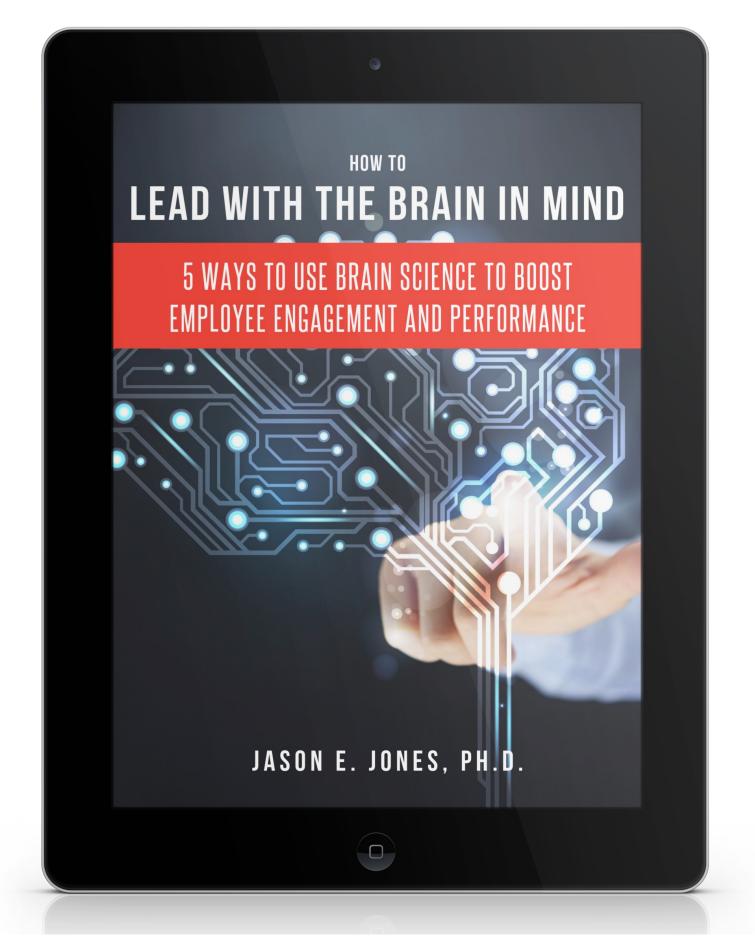
### WHAT DO YOU NEED TO REFRAME & REPLACE?

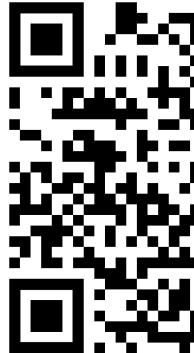


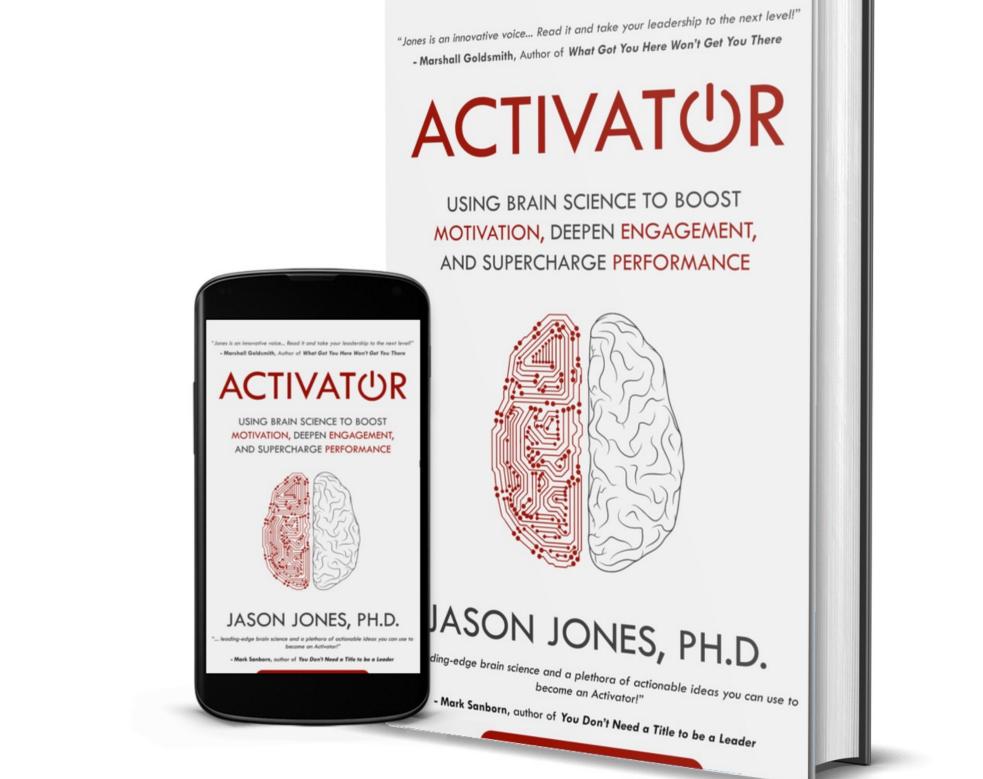
GOAL SCIENCE If your goal or mission doesn't require discomfort or sacrifice, it's not big enough to trigger the greater potential of your brain.

Embrace the Struggle!

#### DEEPER DIVE RESOURCES













## EVOLVE & THRIVE STRATEGIES

#### EVOLVE YOUR THINKING





#### #1 Embrace the Struggle

- ✓ Manage the Negative/Threat
- ✓ Integrate the 3R Method







# **EVOLVE YOUR THINKING**

# EVOLVE YOUR LANGUAGE

### THE POWER OF YOUR LANGUAGE

LANGUAGE IS A SYSTEM OF COMMUNICATION



### HOW WE PERCEIVE THE LANGUAGE OF OTHERS

HEAR – Words, Tone, Pitch

**SEE** – Body Language, Facial Expressions, Micro-Expressions

**FEEL** – Intention, Hormone and Chemical, Electrical Energy



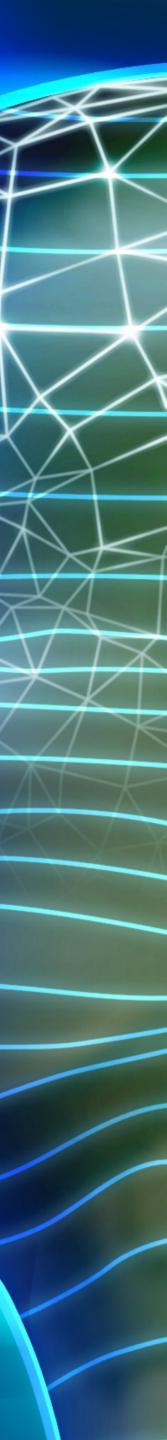
## QUESTION

Can one simple sound from your mouth that lasts only .03 second lead a person to feel devalued and dismissed?

Can one expression from your face that lasts only .03 second lead a person to feel devalued and dismissed?



# THE SOCIAL BRAIN



# **ACTIVATION WORDS**

Cooperation Collaborate Excited Launch

Endurance Strength Courage **Brave** Hero

Discover Flexible Enterprising Dynamic Impact Insight Progress Achievement

#### Wordsmith for Positivity, Novelty, Uniqueness, Recall, Rhyming.

Bargh, Chen, and Burrows, Journal of Personality and Social Psychology, 1996. Drouvelis, Metcalfe, and Powdthavee Theory and Decision, 2015. Brooks, Alison, Academy of Management Proceedings, 2013. Gable & Reis Advances in experimental Social Psychology, 2010.





# DEACTIVATION WORDS Should But Impossible Stupid Can't





### WHAT WORDS CAN YOU USE?

Security Trust Clarity Value Reliable Efficiency Intelligence

- Solution
- Innovate
- Insight
- Confidence
- Entrust
- Dependable
- Stable

Safe Protect Stable Maximize Powerful Determined Dynamic

## **Bonus Activation Words**

Security Trust Reliability Freedom Diversify Wealth Leverage Hedge Stability Growth

Foresight Sophistication Prosperity Protection Confidence Entrust Guide Opportunity

## **ACTIVATION WORDS**

Cooperate Collaborate Teamwork Trust Idea Spark Insight Passion Achieve Share Fun Enjoyment Power Spirit Revive Refresh Create Rally

Awaken Invigorate Launch Unleash Ambition Stamina Vitality Win Discover Compassion Alert Endurance Love Victory Hero Legacy Respect Diligence

Gracious Courteous Disciplined Courageous Awesome Triumphant Flexible Adaptable Determined Grow Develop Freedom Zest Enthusiastic Grateful Smart Positivity Impact

Accomplish Meaning Fulfillment Overcome Prevail Enterprising Attractive Vital Dynamic Fearless Passionate Conquer Flourish Prosper Benefit Tough Accomplish Success





# PRIME SAFETY, TRUST, AND PERFORMANCE



## THE LANGUAGE OF HIGH PERFORMANCE

POSITIVITY

### CONFIDENCE

### PASSION



## EVOLVE & THRIVE STRATEGIES

#### EVOLVE YOUR LANGUAGE

#### EVOLVE YOUR THINKING





#### #1 Embrace the Struggle

- ✓ Manage the Negative/Threat ✓ Integrate the 3R Method
- ✓ Use the PCP Formula for Communication ✓ Integrate Activation
- Words



### #2 Master Performance Language





# CHOOSE TO THRIVE

# CHOOSE TO THRIVE



•

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10'-3"

BA

9:2

0,9

16"

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0

2x6

A-11

-2x8

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en

W2a

13

W3

81

A-11

PROVIDE

MECHANICAL VENTILATION

EX

13-2×6

5-2×6

Ц Міј

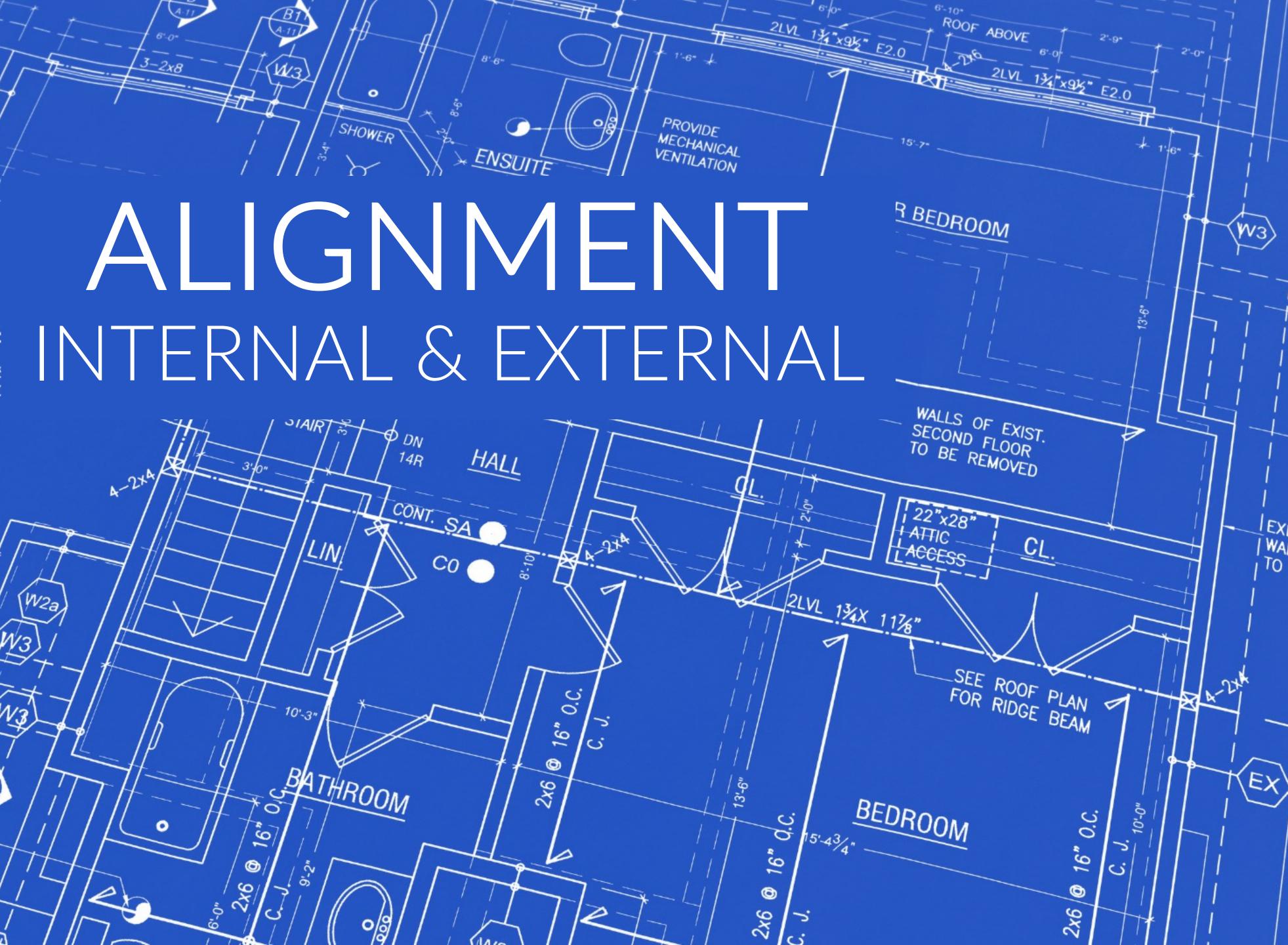
WB

W3

EXISTING

WALL REMAIN

-2×6



## ALIGN FOR SUCCESS

#### ACHIEVEMENT

### INTERNAL

THRIVE

### EXTERNAL

#### FULFILLMENT





## ALIGN FOR SUCCESS

#### ACHIEVEMENT



THRIVĘ

### EXTERNAL

#### FULFILLMENT

# WHEN WE BRING OUR BEST WE CAN RISE TOGETHER



Great teams are made up of people who understand that our strength is not found in our individual performance, it's found in our collective efforts.

# **BETTER TOGETHER!**



# PROs vs. AMATEURS

# PROS

AMATEURS

Personal/Individual Goals Win/Lose Mindset Blames Others Personal Comfort Protectionism & Scarcity Self-Focused

Team/Organizational Goals Win/Win Mindset Responsibility Oriented Solutions Focused Openness & Abundance Mindset Leverage Diversity as a Strength

## EVOLVE & THRIVE STRATEGIES

### EVOLVE YOUR LANGUAGE

#### EVOLVE YOUR THINKING



#### #1 Change Your Thinking Default

- #2 Master Performance Language
- ✓ Reject the Negative/Threat
- ✓ Integrate the 3R Method

- ✓ Use the PCP Formula for Communication ✓ Integrate Activation Words

#### CHOOSE TO THRIVE



#3 Align for Success

- ✓ Pursue Achievement & Fulfillment
- ✓ Show Up Like a Pro





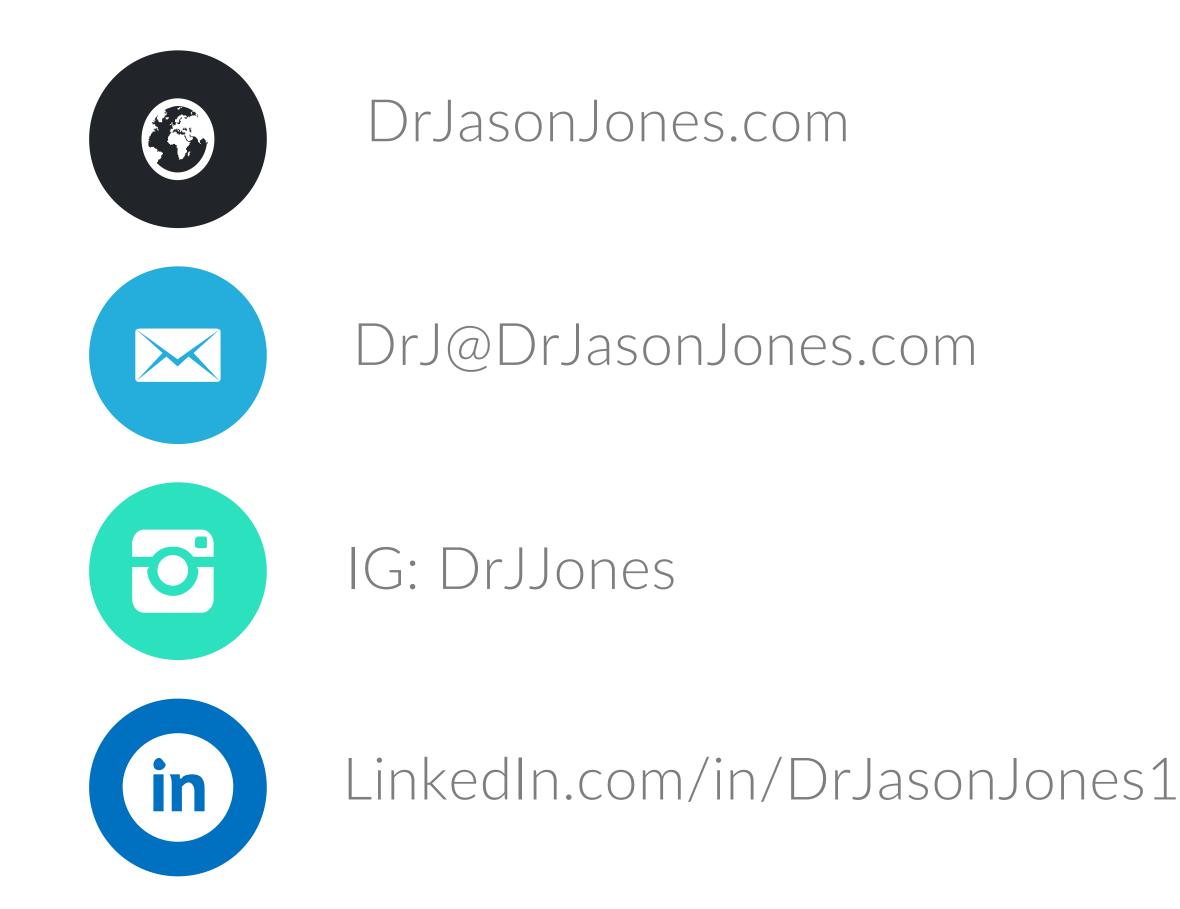




You aren't defined by what you do. You're defined by how you do it.



# THANK YOU!



Let's Connect!!

# JASON JONES, PH.D. JASON JONES, PH.D.

ACTIVATU

amazon.com

# audible

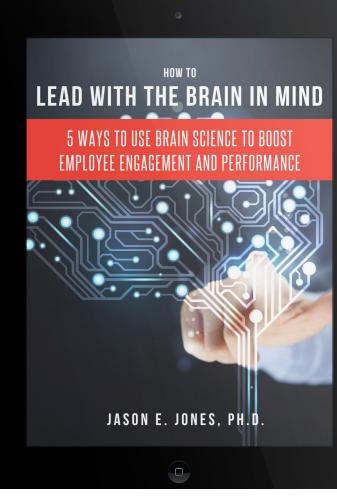
Read it and take your leadership to the next What Got You Here Won't Get You There

ACTIVATUR

USING BRAIN SCIENCE TO BOOST MOTIVATION, DEEPEN ENGAGEMENT AND SUPERCHARGE PERFORMANCE

#### Free Download





#### DrJasonJones.com/MSC



